



# KubeNet<sup>®</sup>

We listen. We understand. We deliver.

## KubeNet Channel Connect – Wholesale

Being a KubeNet Wholesale partner comes in two flavours built around companies who want more control of their customers and the billing process.

### Wholesale Light

You don't have your own WLR billing platform, so a mix of both Kube Billing and your own billing to include our Connectivity and other Kube products is ideal.

- You bill all our Connectivity products and you control the price.
- On Connectivity products you do 1st line support and we fully support you.
- We bill all Voice & WLR products.
- We do 1<sup>st</sup> line support on all WLR & Voice products.
- You have access to Kube portals.
- We provide full training of our products and we'll even attend customer demos if required.
- We provide full marketing support and white-label collateral.
- You have options for financial support, with a variety of terms available to help you manage you and your customers' finances.

### Wholesale Elite

You do all the billing and fully manage your customer, giving you full control of the process.

- You bill all our Connectivity products and you control the price.
- On Connectivity products you do 1st line support and we fully support you.
- You bill all Voice & WLR products.
- We jointly do 1<sup>st</sup> & 2<sup>nd</sup> line support on all WLR & Voice products.
- You have access to Kube portals.
- We provide full training of our products and we'll even attend customer demos if required.
- We provide full marketing support and white-label collateral.
- You have options for financial support, with a variety of terms available to help you manage you and your customers' finances.

CONNECTIVITY | VOICE | CLOUD | HOSTED | SECURITY

Call. 0344 873 4488 or Visit. [www.KubeNet.net](http://www.KubeNet.net)



### Service without compromise

Our fully owned and managed Next Generation Network is carrier independent, so you'll never be restricted to a single network's footprint or access method. Our fantastic choice of Connectivity, Voice, Cloud and Security products and services are competitively priced and supported by our experienced Kube account team and highly skilled UK-based engineers.

### Sales Support

Our Sales Support team is here to help you and we are committed to offering a world-class service to both you and your customers. Should you need any additional support, we have field-based managers ready to bring our expertise to you.

### We're Flexible

At KubeNet we're flexible so please get in touch and we can discuss what sort of wholesale partner you would like to be, it's all about partnership and collaboration

### Ongoing Incentives

Our aim is to make our Channel Connect Programme (CPP) fresh and we run quarterly incentives that reward you, and help you expand your product portfolio with KubeNet.

Queries

