



KubeNet[®]

We listen. We understand. We deliver.

KubeNet Channel Connect - Reseller

Being a KubeNet Reseller is the perfect balance between business growth and managing your customer support. Your customers deal with you on a day-to-day basis with all the billing and management handled by us. In short, you sell, we support and you get paid recurring revenues.

Making life simple for you

We have made all the investment so you don't have too, and we will work with you to ensure your customers get the solutions and services they want.

You'll also have the backing of an experienced Kube account team and highly skilled UK-based service desk engineers. Plus, all KubeNet products are monitored 24/7 so you'll have reliability built-in too.

Reseller Benefits

- You have full access to our Connectivity, Voice, Cloud & Security portfolio.
- Earn recurring revenue on everything you sell for the life cycle of the service.
- We handle all the billing and management.
- We provide full training of our products and we'll even attend customer demo's if required.
- We offer great support including marketing, product and training.
- You enjoy competitive pricing, key in today's competitive market.
- Reliability – so you won't let your customers down.
- Financial support – a variety of terms available to help you manage finances.

Service without compromise

Our fully owned and managed Next Generation network is carrier independent, so you'll never be restricted to a single network's footprint or access method. Our fantastic choice of Connectivity, Voice, Cloud and Security products and services are competitively priced and supported by our experienced Kube account team and highly skilled UK-based engineers.

CONNECTIVITY | VOICE | CLOUD | HOSTED | SECURITY
Call. 0344 873 4488 or Visit. www.KubeNet.net



Sales Support

Our Sales Support team is here to help you and we are committed to offering a world-class service to both you and your customers. Should you need any additional support, we have field-based managers ready to bring our expertise to you.

We're Flexible

At KubeNet we're flexible so please get in touch and we can discuss what sort of partner you would like to be. It's all about partnership and collaboration.

Ongoing Incentives

Our aim is to make our Channel Connect Programme (CPP) fresh and we run quarterly incentives that reward you, and help you expand your product portfolio with KubeNet.

